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JYOTIRGAMAY

WAY TO ETERNAL BLISSFUL LIFE BASED ON BHAGVADGITA



# About Jyotirgamay

Jyotirgamay is a Business Consulting and Auxiliary Services ecosystem based on a chronicled knowledge system where we Ideate, Innovate, and Implement processes and products per our customers' requirements. We are a team of seasoned professionals from diverse and related domains, coming together to form an ecosystem that identifies, isolates, and eliminates hurdles for individuals and businesses to carve out their growth paths through **Four T** interventions:

## Transformation

To enable teams to operate at higher productivity & efficiency levels.

## Talent

To match the right opportunities with the right candidates.

## Technology

To deliver customer-centric growth and business value.

## Tax Automation

To provide a quick and accurate solution for clients' indirect tax processes globally.

## Vision

To be an admired business and life transformation consulting brand focused on developing and nurturing a business ecosystem that works in the best mutual interest of all stakeholders.

## Mission

Jyotirgamay will make its stakeholders happy through our exceptional delivery, ensuring they repeatedly find pleasure in doing business within our ecosystem.

## Values

**Stewardship:** Taking utmost care in every endeavor we undertake.

**Respect:** Upholding the dignity of every stakeholder.

**Enthusiasm:** Passionately doing everything we choose to work for.

**Elation:** Making it a joy for every stakeholder to work with us.



# Service Offerings

## Transformation Intervention

- Life & Business Coaching based on the Bhagavad Gita
- Business Development as Service (BDaaS)
- Business Transformation & Turnaround
- Personal & Professional Enrichment
- Growth Consulting & Implementation
- Financial Literacy Initiatives
- Market Research & Business Strategy
- Corporate Team Training
- Employee Wellbeing Modules
- Financial Planning and Growth Advisory
- Profitability Assessment & Analysis
- Productivity & Efficiency Assessments
- Digital Transformation & Reputation Management
- Campaign Planning, Execution & Management

## Talent Vertical Offering

- Managed Services Provider (MSP)
- Contract Staffing
- Staff Augmentation
- Robust Candidate Screening
- Onboarding & Retention Support
- Talent Advisory Services
- Campus to Corporate Training
- Resume Writing & Enrichment
- Employability Quotient
- Training & Development
- Employee Life Cycle Management
- CXOs & Leadership Candidate Sourcing

## Technology Enablement

- Mobile App Development & Maintenance
- Web/App Development & Maintenance
- Cloud/DevOps , AWS & GCP
- SaaS, iPaaS
- AI/ML, Data Science
- Database Management & Security
- Project & Delivery Management
- Automation Services
- Cybersecurity
- Skill Enhancement
- Business Intelligence & Data
- CRM & ERP Development & Implementation ( Dynamics, Hubspot)

## Tax Automation

- Indirect Tax Calculation Services
- Tax Compliance and Reporting
- Tax Planning and Advisory
- GST/VAT Solutions
- Tax Audit Support
- Automated Tax Calculation Tools



# Past Work

## Case Study 1

### Enhanced Financial Portfolio Optimization using DRL and GAN, Reinforcement Learning, GAN

- Optimized a financial portfolio of 20 stocks over a decade of stock price data obtained from yfinance using Advantage Actor Critic (A2C) and DDPG Deep Reinforcement Learning Agents
- Synthesized stock price data using GAN for each individual stock and retrained DRL agents on synthetic data which gave 10% better returns than training on real data

## Case Study 2

### Efficient aggregation method in Federated Learning for Non-IID data, Federated Learning

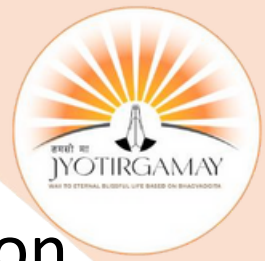
- Created and tested a modified version of FedAvg which also takes into account the number of labels
- Achieved 10% faster convergence than FedAvg, FedProx, Ditto over 100 rounds

## Case Study 3

### Music Genre Classification, Machine Learning Algorithms

- Employed various Decision Tree Based Classifiers (Random Forest, KNN, SVM, Decision Trees, XGBoost, and Gradient Boosting) to analyze GTZAN dataset, pre-processed using FFT and Mel Scale, and compared their performance in classifying music genre

# Key Verticals



## Application development and integration Tech stack

### Dynamics 365 Customer Engagement

- D365 Sales
- D365 Customer Service
- D365 Marketing
- D365 Field Service
- D365 Business Central

### Power Platform

- Model Driven Apps
- Canvas Apps
- Power Pages
- Power Automate
- Range of Plug and Play Solutions

### RPA, AI & Analytics

- MS AI Builder
- Power BI, SSRS
- Tableau
- Process Mining Using Flows
- QlikView
- AIVHUB BI

### Integration Services

- Azure Integration services
- Logic Apps , Biztalk, EDI
- ETL, SSIS, SSAS
- API Management , Azure Service Bus
- Azure Logic Apps , Azure Event Grid

### Mobile Application Development

- React, React Native
- Flutter, Xamarin
- Kotlin Multiplatform,
- Ionic
- .NET MAUI

### Web Application Development

- ASP.NET Classic, Sitecore
- Razor, MVC, .Netcore
- Spring, Grails, Google Web Toolkit (GWT), Struts, Java Server Faces (JSF)
- Hibernate, Vaadin
- PHP, RUBYON RAIS, Wordpress, HTML

### SFDC

- Salesforce Admin
- Salesforce Development
- Salesforce Lightning
- Salesforce Visualforce
- .NET MAUI

### Collibra

- Collibra workflow developer
- Collibra integration
- Spring boot Collibra Dq
- Collibra edge setup and catalog ingestion



# Delivery Experience

## D365 & Power platform

- 12+ D365 CE Solution Implemented Successfully
  - 10+ Solutions Consulting Successfully with 75% customer Retention
  - 7+ Implementation Support work is still in progress
  - 100+ Microsoft Canvas app delivered
  - 10+ Power Pages Applications Delivered Success fully
- OUR TEAM
  - Overall, Team of 20+ D365 CE Developers
  - 12+ Certified Developers in D365 with 10+ years of experience
  - 3+ Architect Over 14+ years of experience in implementing D365
  - Overall, Team of 15+ Power Apps Developer

## Web Application Development

- 15+ Tech Lead & Developers Dotnet • 20+ Tech Lead & Developer Java • 10+ Tech Lead & Developers PHP, Laravel • 5+ Developer certified Sitecore Developers • 20+ UIUX & Wordpress Developers • Talent Advisory Services
- 7+ Angular developers
  - 12+ React, React Native Developers
  - 15+ Python, Django Developers
  - 20+ AIML, GenAI, Prompt Engineers
  - 5+ Biztalk, Informatica & Logic App Developers

## Mobile Application & QA Team

- 7+ Android certified developers
  - 5+ IOS certified Developers
  - 5+ Kotlin Developers
  - 5+ Xamarin Developers
- 10+ Lead QA, ETL Testers
  - 8+ Selenium Testers
  - 3+ Neoload Testers
  - 15+ Manual Testers

## Devops & Cloud Development

- 10+ Certified SFDC Admins
  - 10+ Certified SFDC Developers
  - 20+ AWS Certified Associates
  - 20+ Azure certified Associates
- 10+ Collibra developers, Lead
  - 15+ Devops Associates
  - 10+ Certified GCP Associates



# Rate card INR

Technology	Talent Count	Blended hourly rate (INR)
Power Platform Development	12	2500
Project / Product Manager / CSM	8	2500
AI/ML, Gen AI	7	2500
Angular Developer, React & Native JS	12	2500
Cloud Development & Management (AWS, Azure, GCP)	15	2500
Business Development Officer	10	2000
COBOL Consultant	2	2500
Cyber Security	5	2500
Data Analytics	6	2500
Database Developer	5	2500
DevOps	13	2500
Digital Marketing	7	2500
CSM Development Sitecore, Drupal, Wordpress	5	2500
Fullstack .Net Developer	12	2500
Fullstack Java Developer	12	2500
MERN Stack Developer	2	2500
Microsoft Dynamics	15	2500
Mobile Application Developer	7	3000
PHP Fullstack Developer	5	2500
Python Developer	7	2500
Quality Analyst	15	2000
SAP Consultant	12	2000
SFDC Consultant	12	2500
UI/UX Designer	7	2500
Collibra	10	2500
UI/UX Designer	3	1500

**Note: These are the indicative rates for offshore timing i.e. between 8am to 10pm IST. Overtime rates would apply additionally at the same rates anytime between 10pm to 8am IST.**





# Rate card USD

Technology	Talent Count	Blended hourly rate (USD \$)
Power Platform Development	12	31.25
Project / Product Manager / CSM	8	31.25
AI/ML, Gen AI	7	31.25
Angular Developer, React & Native JS	12	31.25
Cloud Development & Management (AWS, Azure, GCP)	15	31.25
Business Development Officer	10	25.00
COBOL Consultant	2	31.25
Cyber Security	5	31.25
Data Analytics	6	31.25
Database Developer	5	31.25
DevOps	13	31.25
Digital Marketing	7	31.25
CSM Development Sitecore, Drupal, Wordpress	5	31.25
Fullstack .Net Developer	12	31.25
Fullstack Java Developer	12	31.25
MERN Stack Developer	2	31.25
Microsoft Dynamics	15	31.25
Moblie Application Developer	7	37.50
PHP Fullstack Developer	5	31.25
Python Developer	7	31.25
Quality Analyst	15	25.00
SAP Consultant	12	25.00
SFDC Consultant	12	31.25
UI/UX Designer	7	31.25
Collibra	10	31.25
UI/UX Designer	3	18.75

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# Why Choose Us?

## Passion & Purposeful Collaboration

We love to nurture purposeful ideas with utmost passion and dedication. We ourselves, being innovators, love to bring ideas into reality. Collaboration is at the heart of everything we do.

## Insightful & Experienced

We are an experienced, dynamic and entrepreneurial technology partner to harness your team's spirit of innovation. We link your vision to actionable strategy and technological astuteness, to make your commercial dreams a reality.

## 360 Partnership

We will see your venture through to success from initial idea to flawless execution, ongoing support, and steering business growth. We've helped shape visions, write business plans, raise fund, set up support, and host ecosystems and market ventures successfully.

# Our Owner

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Jyotirgamay Hanumanji Maharaj

## Leadership Team



Sudhir Singh  
Founder Coach



Dharendra Negi  
CTO



Rishabh Sawansukha  
Chief Business Strategy Advisor



Prashant Pathak  
Director



Avinash Sharma  
Head Deliveries





# Our Associations

accenture

CGI

HCLTech

Hexaware  
TECHNOLOGIES  
YOUR SUCCESS IS OUR FOCUS



ESSAR

JITO  
BUSINESS  
NETWORK

Infosys



ओएनजीसी  
ONGC



randstad  
digital

Schlumberger  
snapdeal

ORACLE

tcs TATA  
CONSULTANCY  
SERVICES



# Reach out to Us



## Address:

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## Registered Partner Office:

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## Development Centre:

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